

Insurance Sales Producer:

Position Summary:

We are looking to fill an insurance producer position in our sales team. The producer would be responsible for generating new business for the agency by prospecting, networking, calling on existing agency leads, writing insurance proposals for prospective clients, and presenting insurance solutions at prospect meetings in person or virtually depending on the client's preference. Training, insurance licensing, access to insurance carriers, a separate phone line, and the producers own dedicated CRM system would be provided by the agency. This position would be remote, with bi-weekly sales meetings in person. Monthly local event attendance would also be expected. We are looking for someone with customer service experience and excellent communication and interpersonal skills to fill this role. The role offers a generous commission plan, and renewal payments, so income will grow each year as long as the producer is with the agency. Hours are flexible, but would ask that the producer is available during normal business hours of Monday-Friday 9am-5pm.